

“Nothing is as fast as the Speed of Trust!® ” - Stephen M. R. Covey

High trust teams reap the benefits of a culture where communication is faster, collaborations are improved, and innovation is enhanced through increased speed and lower costs. Trust is the “currency” that leads to financial and non-financial results. So how do teams create a culture of high trust? The answer- it starts with leaders who practice high trust behaviours intentionally and consistently.

In this collaborative world, creating trust is a learnable skill. When trust is low, individuals can disengage, become suspicious of each other, their boss and of the organisation.

This Session will cover:

- An Introduction to Speed of Trust®
- Explore the participants mindsets, skillsets, and toolsets to build trust within themselves.
- Develop the ability to act in high trust ways to build a culture of high trust around them.
- Delve into how individuals and teams gain insight and awareness of the role trust plays in delivering results.
- Introduce a framework of how to build trust within individuals or organisations.

Topic areas include:

- **What is Trust?** - Trust means different things to different people. How is Trust defined and how can I have eyes to see it.
- **Economics of Trust** -(Trust Taxes & Trust Dividends)
There is clear correlation to high trust cultures appreciating the benefits of speed and cost; the reverse is true as well.
- **5 Waves of Trust** - how does Trust start with “self” and build outwardly to “relationships” and, eventually, to “society”.
- **Self-Trust** - based on the principle of Credibility, before I am trusted by others, I must first be trustworthy myself.
- **Relationship Trust** - how do I build a culture of High Trust around me by consistently acting in high trust ways.



The ‘Leading at the Speed of Trust®’ is developed as a 2Day workshop. This 3.5-hour session is designed to provide both an overview experience of the full course, plus a deep dive in some principles and frameworks, whilst allowing participants to utilise the highly practical and engaging ‘Trust Cards’ which will be provided as part of the session.